LUCY WILLIAMS

1 Chapin Way, Northampton, MA 01063 | username@smith.edu | (413)111-1111

EDUCATION

Smith College — Northampton, MA
Bachelor of Arts, Economics — Expected May 2020
London School of Economics and Political Science — London, England
Courses: Principles of Finance, Econometrics — September 2018 - June 2019

EXPERIENCES

S&P Global Market Intelligence — Charlottesville, VA
Industry Research Summer Intern — June 2019 - August 2019

- Gathered information from state commission profiles regarding greenhouse gas emission reduction efforts undertaken at the state level.
- Developed an inventory of error checks for proprietary Metals & Mining research data sets that are databased on SQL servers.
- Researched 435 copper and gold discovery sites and compiled data into an Excel file.
- Co-authored Bank of America Tops 2017 Mobile App Ranking which was featured on CBInsight, Banking Exchange, and S&P Global's SNL Platform and registered 1,749 views since publication.

Prudential — Madison, NJ
Real Estate Finance Analyst — June 2018 - August 2018

- Executed stages of health care market research, including compiling expert analysis and financial reports and evaluating the impact of demographic change, consumption habits, and public policy
- Prospected new investment opportunities on maternity and child health hospitals in New York, New Jersey and Connecticut; evaluated potential risks and investment opportunities based on state health care reform; developed 10 pages on investment report

LEADERSHIP/ VOLUNTEER EXPERIENCE

Smith College Investment Club — Northampton, MA
Co-President — September 2018 - June 2020

- Managed and invested an endowment of over $250,000, discussed asset allocation, and analyzed fund performance
- Pitched diversified investment vehicles and stocks such as 4th place in ESG Stock Pitch Competition - Canadian Solar (Buy)
- Gained exposure to finance careers at site visits to Citadel, Morgan Stanley, Eaton Vance, PFM, and PIMCO

Smith College Office of Residential Life — Northampton, MA Head
Resident — August 2018 - May 2019

- Managed budgets for house programs, supervised transactions by Treasurer, and developed a strong house governance for residents

Smith College Finance Committee — Northampton, MA
Student Government Treasurer — Sep 2017 — May 2018

- Analyzed financials and allocated $470,000 annually across 100+ organizations based on management model
- Determined allocations for $67,500 of annual funds for all Student Government Association committees
- Led committee meetings, tracked funding in Excel, and provided transaction updates to the Controller's Office
- Consulted club treasurers on proposal of compelling requests to optimize funding outcomes

SKILLS AND INTERESTS

- Software: Python, Stata and Microsoft Office
- Interests: Rock Climbing, Golf, Travel, Piano