I. Call to Order 7:01
II. Roll Call 7:02
III. Review and Passage of Minutes 7:08
   a. For: 39
   b. Against: 0
   c. Abstaining: 3
   d. Passed
IV. Development Presentation - Katie and Maria
   a. Lots of questions about development in previous presentation
   b. What is development?
      i. Fundraising
      ii. Raise money for Smith to maintain its reputation
   c. Development Departments:
      i. Smith Fund
         1. The people who call our parents and ask for money work here
         2. The most common way to donate to Smith
         3. Annual fund, so it starts over every year
         4. Money is allocated immediately, and is prioritized by importance to the way the college runs
         5. Used immediately, and only in that year
      ii. Individual Giving:
         1. People who deal with people who make six-figure gifts
         2. Planned gifts, like those in a will
      iii. Donor Relations Offices:
         1. Show appreciation to donors
      iv. Gifts and Records:
         1. Keep contact info of people who may donate
         2. Process all gifts that come in
      v. Corporations and Foundations:
         1. Organizes donations from corporations and foundations (like Ford)
   d. Endowment:
      i. Don’t use the endowment, use the interest
      ii. Only used for specific causes, not allotted specifically
      iii. Only use 4.75% a year
      iv. Managed separately than all other college money
      v. Took a hit in the 2008 crash
      vi. Can donate to the endowment separately
      vii. In order to start a fund, a gift of $250 thousand must originally start it, and then smaller amounts can be added later
   e. Women for the World Campaign:
      i. Campaigns are fundraising goals that are undertaken over a period of
multiple years

ii. Overall goal is $450 million

iii. Raised $220 million so far

iv. Ends in June 2016

v. Hoping to raise $200 million specifically endowed for financial aid (in order to be more need-blind)

vi. Part of the money is going to integrating the academics at Smith into the world-wide community (reimagining liberal arts)

vii. $90 million is meant to go to the Smith Fund

viii. Any gift to Smith in this time goes to the Campaign

f. Publications that rank colleges and universities count 5% of their ranking by how many alumnae donate

g. Senior Campaign:

i. Every year Smith seniors raise money towards a class gift to give to the college in Ivy Day

ii. Sponsored by the Smith Fund

iii. Any gift to anywhere counts

iv. Students who may be hesitant? Even if they aren’t on financial aid, Smith takes some money off the top of their tuition, so it is great to give back for the parts we didn’t pay for

v. This year it is about percentage of participation (80%)

vi. Currently at 13%, totally about $1000

vii. Last year only 6% donated (as opposed to 60% at Wellesley and 40% at Mount Holyoke)

viii. Students who start donating earlier are more likely to donate later

ix. Wine and cheese gathering on the 28th in the Hillyer Atrium at 7pm

h. Questions: Contact Katie Averill at kaverill@smith.edu

V. T-Shirt Discussion 7:50

a. Forms are due this Thursday, along with money

b. Collection hours will be 2:30 to 5:30 one Thursday in the Red Room

c. Lowered the price to $10 using senate money

VI. Announcements 7:54

a. Workshop this Sunday (March 31st) Uprooting Classism from 1pm to 4pm in the Carroll Room by the Aorta Collective

b. 3/27 Social Justice and Curriculum 12 to 1pm in the Carroll Room (small group chats with professors and students)

c. Scales House Party on Friday night 10pm to 1am, thrift shop theme

d. Cushing Party Saturday 10pm to 1am

e. Autism Awareness Month, college changes porch lights to blue lights, controversial because of Autism Speaks not always representing the entire autistic community

f. Fireside Chat in the Red Room on Thursday April 18th 4 to 5pm with President Christ, tea will be served
g. Spring Elections! There is an online form, check your emails.

h. Nosotras is having a party in the Davis Ballroom 3/29 10pm to 1am, $3 before 11, $5 after

VII. Resolution Presentation 8:17

a. Organizing for Undocumented Students (OUS)

b. Asking Smith to post it’s current policy about undocumented students on it’s website

c. There is an OpEd in the Sophian written by two of the presenters

d. Current policies allow undocumented students, but do not show this publicly

e. Other colleges do have these policies posted online

f. In contact with Freedom University and an undocumented student at Hampshire

g. Not illegal for Smith to accept undocumented students

h. Will possibly do further edits to the charter out

VIII. Adjourn