UPCOMING PRE-COMPETITION EVENTS

◆ Spring 2016 Lunchtime Workshops - NBR
   2/2  Business Model Canvas: Value Propositions and Customer Segments
   2/9  Business Model Canvas: Key Activities, Resources and Partners
   2/16 Business Model Canvas: Cost Structure and Revenue Streams
   2/23 Business Model Canvas: Putting it All Together

◆ Hack@Smith
   February  6-7  ◆ Davis Ballroom
   Students participate in a twenty four hour hack-a-thon sponsored by Smithies in Computer Science.

◆ Valley Venture Mentors
   February  10  ◆ 5-8p; Springfield, MA (transportation provided)
   Monthly pitch and planning session featuring local startups and business mentors.

◆ Exploding Myths about the Start-Up Process
   February  22  ◆ 4:30p, Campus Center 103/104
   Brenda Lewis ’67, founder and principal of Transactions Marketing, Inc. will talk about lessons learned from three decades of supporting development stage mobile enterprise firms.

◆ Shark Tank
   March  2  ◆ 4-6p, Campus Center Carroll Room
   An opportunity for Draper Competitors to practice their pitches for faculty and alumnae mentors. Application required

◆ Venture Cafe Female Founders Night
   March  31  ◆ 3-8p, Cambridge Innovation Center (transportation provided)
   VC connect people who are committed to helping entrepreneurs and innovators start and grow companies and programs.

◆ Trade Show Expo Run-Through
   April  9  ◆ 3-4p, Davis Ballroom
   Smith teams have an opportunity to set up their displays and receive feedback in advance of the competition.